

Tioga County Industrial Development Agency May 1, 2024 – 4:30 pm Ronald E Dougherty County Office Building 56 Main Street, Owego, NY 13827 Legislative Conference Room, 1st Floor Agenda

Call to Order and Introductions

Attendance

IDA Board Members
Roll Call: J. Ward, K. Gillette, M. Sauerbrey, E. Knolles, M. Townsend, B. Evanek
Excused: T. Monell
Guests: M. Schnabl, J. Meagher, L. Tinney

Privilege of the Floor: Steve Rowe, Larson Design Group

Approval of Minutes

A. April 10, 2024 Regular Meeting Minutes

Financials

- A. Balance Sheet
- B. Profit & Loss
- C. Transaction Detail
- D. Accounts Receivable
- E. <u>RJ Corman revenue</u>

ED&P Update: L. Tinney

New Business:

- A. Account signers
- B. Duties discussion

Committee Reports:

- A. Public Authority Accountability Act (PAAA)
 - 1. Audit Committee Report: J. Ward, M. Townsend, E. Knolles a. No report
 - 2. Governance Committee: J. Ward, M. Townsend, E. Knolles a. No report
 - 3. Finance Committee: J. Ward, M. Townsend, E. Knolles a. No report
 - 4. Loan Committee: J. Ward, K. Dougherty, D. Barton, E. Knolles, M. Townsend
 - a. No report
- 5. Railroad Committee: M. Sauerbrey, K. Gillette, T. Monell



a. No report

PILOT Updates:

- A. Sales Tax Exemptions Update:
 - 1. Best Bev LLC \$2,401,260.91/Authorized \$2,779,449.00
 - 2. 231 Main LLC \$4,999.31/ Authorized \$34,320
 - 3. SEASON II LLC \$10,475.58/ Authorized \$17,942
 - 4. Arteast Café LLC \$2,072.99/ Authorized \$24,000
 - 5. Navo Properties LLC \$874.08/ Authorized \$1,128

B. 231 Main LLC – requests 6-month extension to sales tax agreement; Dec 7, 2024; no increase

1. Resolution

C. Navo Properties LLC – requests addition of second property to sales tax exemption agreement

1. <u>Resolution</u>

D. <u>PILOT extension options</u>

Project Updates:

- A. Railroad ROW 3 buildings
 - 1. <u>O'Rourke quote asbestos survey</u>
 - 2. <u>LCP quote asbestos survey</u>

Grant Updates:

A. New York State Division of Homeland Security and Emergency Services (DHSES) DR-4567 Planning Grant – Richford Railroad

1. Larson Design Group contract: Spring/Summer 2024 completion date projected

- B. ARC Grant Application Engineering Design Lounsberry Industrial Hub Buildings
 - 1. <u>Hunt</u>
 - 2. <u>Williams & Edsall topographic survey</u> to be received by 5/3/24.
- C. ESD Grant Application Municipal Water Extension to Raymond Hadley 1. Larson Design Group Reports Completed
- D. Local Meat Capacity Grant Reed Brook Meats application submitted 7-14-23
- E. Blodgett Road Application approved; coordination with S&W in progress
- F. USDA IRP Loan Application submitted 1-2-2024
 - 1. USDA Contact: <u>susan.galster@usda.gov</u>

Motion to move into Executive Session pursuant to Public Officers Law Section 105

Next Meeting: Wednesday June 5, 2024



Tioga County Industrial Development Agency April 10, 2024 – 4:30 pm Ronald E Dougherty County Office Building 56 Main Street, Owego, NY 13827 Legislative Conference Room, 1st Floor Regular Board Meeting Minutes

I. Call to Order and Introductions: Mr. Ward called the meeting to order at 4:36 pm.

II. Attendance

IDA Board Members Roll Call: J. Ward, K. Gillette, T. Monell, E. Knolles, M. Townsend Excused: M. Sauerbrey Guests: C. Curtis, M. Schnabl, J. Meagher, L. Tinney

III. Privilege of the Floor: None

IV. Approval of Minutes

A. March 6, 2024 Regular Meeting Minutes

B. March 19, 2024 Loan Committee Meeting Minutes
 Motion to approve March 6, 2024 Regular Meeting Minutes, as written. (T. Monell, E. Knolles)

| Aye – 5 | Abstain – 0 |
|---------|-------------|
| No – 0 | Carried |

Motion to approve March 19, 2024 Loan Committee Meeting Minutes, as written. (M. Townsend, T. Monell)

| Aye – 5 | Abstain – 0 |
|---------|-------------|
| No – 0 | Carried |

V. Financials

- A. Balance Sheet
- B. Profit & Loss
- C. Transaction Detail
- D. Accounts Receivable
- E. RJ Corman revenue
 Ms. Curtis and Mr. Ward reviewed and discussed the financials with the board.
 Motion to acknowledge financials, as presented. (E. Knolles, K. Gillette)

| Aye – 5 | Abstain – 0 | |
|---------|-------------|--|
| No – 0 | Carried | |

VI. ED&P Update: L. Tinney

Ms. Tinney updated the board on the following items:

- The CDBG Neighborhood Depot project continues to move forward.
- The state is still working on selecting the projects for the Village of Waverly New York



Forward grant progarm.

- Southern Tier Network applied for a NYS ConnectALL grant to continue the buildout of broadband in the Town of Nichols, as well as on Route 38 into the Town and Village of Newark Valley.
- The Legislature approved EDP's resolution to apply to the CDBG Microenterprise Assistance Program.
- The department prepared applications to the USDA RBDG program on behalf of the IDA for an equipment lease program and planning for development in Lounsberry.
- The Newmark Clean Energy Study that the IDA contributed to is currently in the information gathering phase. The study is set to be complete in October.
- The NYS senate is proposing legislation that will potentially impact public authorities, including IDAs.
- The Legislature approved the resolution to appoint Brenda Evanek to the IDA Board.
- The Legislature approved the resolutions to appoint Brittany Woodburn to the EDP Director position, and Megan Schnabl to the Deputy Director position.
- The department is in the process of interviewing for the Economic Development Specialist position.

VII. New Business: C. Curtis

- A. NVHS Depot
 - 1. Request
 - 2. TCIDA Letter

The members of the Newark Valley Historical Society Depot, which is located on IDA property, are looking to perform maintenance on the property. They are seeking permission to allow volunteers on the property to perform the maintenance. They are also seeking financial contribution from the IDA to pay for the materials for the work, which total \$5,410. The board was agreeable to covering the full \$5,410, but will encourage the Depot to seek other sources of funding, such as local foundations, in the future.

Motion to authorize volunteers to perform maintenance at the Newark Valley Depot site on IDA property, and to contribute \$5,410 toward the maintenance costs. (K. Gillette, T. Monell)

| Aye – 5 | Abstain – 0 | |
|---------|-------------|--|
| No – 0 | Carried | |

VIII. Committee Reports: C. Curtis

- A. Public Authority Accountability Act (PAAA)
- 1. Audit Committee Report: J. Ward, M. Townsend, E. Knolles
 - a. Affirm Board email vote approving final audit report
 Motion to affirm board email vote approving final audit report. (E. Knolles, T. Monell)

| Aye – 5 | Abstain – 0 |
|---------|-------------|
| No – 0 | Carried |

2. Governance Committee: J. Ward, M. Townsend, E. Knolles a. No report



3. Finance Committee: J. Ward, M. Townsend, E. Knolles

a. CD Maturity Date 4-17-24; Recommend action

Motion to authorize C. Curtis to close current CD at Community Bank and open a new CD at Chemung Canal Trust Company with a nine-month duration at 5% interest. (E. Knolles, M. Townsend)

| Aye – 5 | Abstain – 0 |
|---------|-------------|
| No – 0 | Carried |

- 4. Loan Committee: J. Ward, K. Dougherty, D. Barton, E. Knolles, M. Townsend a. No report
- 5. Railroad Committee: M. Sauerbrey, K. Gillette, T. Monell
 - a. No report

IX. PILOT Updates: C. Curtis

- A. Sales Tax Exemptions Update:
 - 1. Best Bev LLC \$2,416,912.44/Authorized \$2,488,301.00
 - a. Request Letter
 - b. Resolution

Motion to authorize Best Bev LLC's request for \$2, 779,499 in sales tax exemption, an increase of \$291,148 from the current authorization. (E. Knolles, T. Monell)

| Aye – 5 | Abstain – 0 | |
|---------|-------------|--|
| No – 0 | Carried | |

- 2. 231 Main LLC \$4,999.31/ Authorized \$34,320
- 3. SEASON II LLC \$10,475.58/ Authorized \$17,942
- 4. Arteast Café LLC \$2,072.99/ Authorized \$24,000
- 5. Navo Properties LLC \$874.08/ Authorized \$1,128

X. Project Updates: C. Curtis

 A. BiziLife social media contract renewal: April 2024 – March 2025: 2% annual increase (\$545.70 to \$556.61)

Motion to renew social media contract with BiziLife, LLC at a price of \$556.61 per month, effective April 2024 through March 2025. (E. Knolles, M. Townsend)

| Aye – 5 | Abstain – 0 | |
|---------|-------------|--|
| No – 0 | Carried | |

XI. Grant Updates: C. Curtis

A. New York State Division of Homeland Security and Emergency Services (DHSES) DR-4567 Planning Grant – Richford Railroad

- 1. Larson Design Group contract: April 2024 completion date projected
- B. ARC Grant Application Engineering Design Lounsberry Industrial Hub Buildings
 - 1. <u>Hunt</u>
 - 2. Williams & Edsall topographic survey
 - 3. Application Phase II Study submitted
- C. ESD Grant Application Municipal Water Extension to Raymond Hadley
 - 1. Larson Design Group contract: April 2024 completion date projected. Ms. Curtis



requested a grant extension from ESD for this project, approval of the extension is pending.

- D. Local Meat Capacity Grant Reed Brook Meats application submitted 7-14-23
- E. Blodgett Road Application approved; coordination with S&W in progress
- F. USDA IRP Loan Application submitted 1-2-2024
 - 1. USDA Contact: susan.galster@usda.gov
- XII. Motion to move into Executive Session at 5:12 pm pursuant to Public Officers Law Section 105 to discuss financial and personnel matters. (T. Monell, E. Knolles)

Motion to adjourn Executive Session at 6:05.

Motion to authorize C. Curtis to execute and deliver the Supporting Deposition provided by Owego Police Department related to IDA property adjacent to North Avenue, Village of Owego (T. Monell, K. Gillette)

| Aye – 5 | Abstain – 0 |
|---------|-------------|
| No – 0 | Carried |

Motion to approve Consulting Services Agreement between TCIDA and LeeAnn Tinney beginning May 1, 2024 and continuing to December 31, 2024, at a rate of \$2,125 monthly, and to authorize TCIDA to purchase a county-approved laptop, mouse and software needed for L. Tinney's remote work use. (K. Gillette, T. Monell)

| Aye – 5 | Abstain – 0 |
|---------|-------------|
| No – 0 | Carried |

Motion to approve a new third-party payroll processor to complete payroll processing moving forward, as well as exploring options to accommodate time-off tracking via an online platform, to be determined after J. Ward researches options, effective as soon as is practical. (E. Knolles, K. Gillette)

| Aye – 5 | Abstain – 0 | |
|---------|-------------|--|
| No – 0 | Carried | |

XIII. Next Meeting: Wednesday May 1, 2024

XIV. Adjournment: Mr. Monell motioned to adjourn the meeting at 6:10 pm.

04/30/24

Accrual Basis

Tioga County Industrial Development Agency Profit & Loss January through April 2024

| | Jan - Apr 24 | Jan - Apr 23 | \$ Change |
|-------------------------------------|--------------|--------------|------------|
| nary Income/Expense | | | |
| come | 100.00 | 0.00 | 400.00 |
| Loan Commitment Fee | 400.00 | 0.00 | 400.00 |
| Loan Interest Income | -27.47 | 68.64 | -96.11 |
| COVID-19 C-7-A COVID-19 C-5-A | -27.47 | 21.42 | -90.11 |
| COVID-19 C-1-A | 0.00 | 42.36 | -42.36 |
| COVID-19 C-1-A | -5.86 | 20.24 | -26.10 |
| RBEG 2019 -06 | 625.82 | 728.16 | -102.34 |
| IRP 4 | 023.02 | 720.10 | -102.04 |
| 2023-01-A | 794.01 | 0.00 | 794.01 |
| 2019 - 06A | 782.28 | 910.20 | -127.92 |
| 2021-02-A | 68.16 | 94.72 | -26.56 |
| 2021-01-A | 374.70 | 564.23 | -189.53 |
| 2019-07-A | 577.41 | 613.57 | -36.16 |
| 2018-02-A | 0.00 | 35.13 | -35.13 |
| 2018-01-A | 796.74 | 863.39 | -66.65 |
| 2017-04-A | 292.22 | 427.76 | -135.54 |
| 2017-01-A | 75.50 | 96.86 | -21.36 |
| Total IRP 4 | 3,761.02 | 3,605.86 | 155.16 |
| RBEG | | | |
| 2023.01-A | 1,267.57 | 0.00 | 1,267.57 |
| Total RBEG | 1,267.57 | 0.00 | 1,267.57 |
| Total Loan Interest Income | 5,613.89 | 4,486.68 | 1,127.21 |
| Loan Late Fee | | | |
| COVID-19 C-5-A | 0.00 | 8.65 | -8.65 |
| COVID-19 C-1-A | 0.00 | 43.30 | -43.30 |
| 2017-01-A | 0.00 | 7.20 | -7.20 |
| Total Loan Late Fee | 0.00 | 59.15 | -59.15 |
| Loan Administrative Fee | | | |
| IRP 4 | 174.99 | 0.00 | 174.99 |
| Loan Administrative Fee - Other | 85.07 | 453.26 | -368.19 |
| Total Loan Administrative Fee | 260.06 | 453.26 | -193.20 |
| 4110 · Grants | | | |
| Workforce Coordinator | 13,167.14 | 11,471.63 | 1,695.51 |
| DRI-HCR | 225,719.14 | 35,446.51 | 190,272.63 |
| Total 4110 · Grants | 238,886.28 | 46,918.14 | 191,968.14 |
| Interest Income- | | | |
| CD 155 Site Dev com bank | 1,224.44 | 0.00 | 1,224.44 |
| Interest Income - TSB COVID19 | -1.84 | 0.58 | -2.42 |
| CCTC- CD Site Development 2441 | 0.00 | 239.61 | -239.61 |
| CCTC- CD Site Development 2440 | 0.00 | 50.59 | -50.59 |
| CCTC- CD Site Development 2439 | 0.00 | 50.59 | -50.59 |
| Community- Facade Improvement | 6.10 | 7.63 | -1.53 |
| CCTC Loan Loss Reserve Account | 3.04 | 3.95 | -0.91 |
| TSB- checking | 585.65 | 208.67 | 376.98 |
| TSB-general fund | 9.65 | 8.48 | 1.17 |
| TSB- IRP 4 | 4.55 | 73.33 | -68.78 |
| TSB- RBEG | 3.81 | 79.64 | -75.83 |
| Total Interest Income- | 1,835.40 | 723.07 | 1,112.33 |
| Leases/Licenses | 15,458.53 | 13,837.66 | 1,620.87 |
| | | | |
| 4150 · Miscellaneous Income OHRy | 12,418.80 | 0.00 | 12,418.80 |

04/30/24

Accrual Basis

Tioga County Industrial Development Agency Profit & Loss January through April 2024

| | Jan - Apr 24 | Jan - Apr 23 | \$ Change |
|---|---|---|--|
| Total OHRy | 20,424.44 | 13,745.70 | 6,678.74 |
| 4170 · PILOT Program Fees Best Bev Tioga Downs 4170 · PILOT Program Fees - Other | 9,723.67 0.00 2,500.00 | 0.00 1,500.00 0.00 | 9,723.67 -1,500.00 2,500.00 |
| Total 4170 · PILOT Program Fees | 12,223.67 | 1,500.00 | 10,723.67 |
| Total Income | 307,521.07 | 81,723.66 | 225,797.41 |
| Expense Grant Expense Richford Railroad Raymond Hadley Water Workforce Coodinator DRI-HCR | 1,659.00 37,366.00 12,186.50 225,719.14 | 0.00 250.00 11,471.63 35,446.51 | 1,659.00 37,116.00 714.87 190,272.63 |
| Total Grant Expense | 276,930.64 | 47,168.14 | 229,762.50 |
| Marketing Loan Admin Fee IRP 4 | 402.50 260.06 | 0.00 0.00 | 402.50 260.06 |
| Total Loan Admin Fee | 260.06 | 0.00 | 260.06 |
| Loan Program Expense | 60.00 | 60.00 | 0.00 |
| Property Maintenance | 5,075.49 | 0.00 | 5,075.49 |
| 6120 · Bank Service Charges | 40.00 | 81.80 | -41.80 |
| 6160 · Dues and Subscriptions Employee benefit | 950.00 202.23 | 970.00 190.80 | -20.00 11.43 |
| IRA Company Match | 202.23 | 190.80 | |
| Total Employee benefit | 202.23 | 190.80 | 11.43 |
| 6180 · Insurance Crime (Smith Brothers) WC (Utica) D & O (Philadelphia Ins. Co) 6190 · Disability (First Rehab Life) Employee Health (SSA) | 0.00 -325.00 3,866.00 344.41 2,309.00 | 636.00 -327.00 3,696.00 375.29 2,658.16 | -636.00 2.00 170.00 -30.88 -349.16 |
| 6185 · Property & Liability (Dryden) RR Liability (Steadfast) | 12,758.14 0.00 | 12,458.71 28,017.90 | 299.43 -28,017.90 |
| Total 6180 · Insurance | 18,952.55 | 47,515.06 | -28,562.51 |
| 6200 · Interest Expense 6205 · Loan Int Exp Covid 6220 · Loan Interest | 0.00 | 435.24 | -435.24 |
| IRP 3 | 1,497.23 | 1,604.57 | -107.34 |
| Total 6220 · Loan Interest | 1,497.23 | 1,604.57 | -107.34 |
| Total 6200 · Interest Expense | 1,497.23 | 2,039.81 | -542.58 |
| Lounsberry land 6240 · Miscellaneous 6550 · Office Supplies | 3,200.00 1,000.00 0.00 | 0.00 1,000.00 549.90 | 3,200.00 0.00 -549.90 |
| 6560 · Payroll Expenses Payroll Expenses - HSA 6560 · Payroll Expenses - Other | 750.00 21,561.31 | 600.00 20,320.51 | 150.00 1,240.80 |
| Total 6560 · Payroll Expenses | 22,311.31 | 20,920.51 | 1,390.80 |
| 6270 · Professional Fees BiziLife LLC Ec Dev Specialist Position | 2,182.80 5,000.00 | 2,140.00 5,000.00 | 42.80 0.00 |
| | | | Page 2 |

04/30/24

Accrual Basis

Tioga County Industrial Development Agency Profit & Loss January through April 2024

| | Jan - Apr 24 | Jan - Apr 23 | \$ Change |
|---|--|---|--|
| Administrative Services Tinney | 8,500.00 | 7,250.00 | 1,250.00 |
| Total Administrative Services | 8,500.00 | 7,250.00 | 1,250.00 |
| 6650 · Accounting Jan Nolis | 1,175.00 | 565.00 | 610.00 |
| 6650 · Accounting - Other | 9,750.00 | 8,500.00 | 1,250.00 |
| Total 6650 · Accounting | 10,925.00 | 9,065.00 | 1,860.00 |
| 6280 · Legal Fees | 38,511.50 | 8,180.75 | 30,330.75 |
| 6270 · Professional Fees - Other | 25,000.00 | 0.00 | 25,000.00 |
| Total 6270 · Professional Fees | 90,119.30 | 31,635.75 | 58,483.55 |
| 6670 · Program Expense Water Tower | 164.05 | 233,619.90 | -233,455.85 |
| Total 6670 · Program Expense | 164.05 | 233,619.90 | -233,455.85 |
| Property Taxes Berry Road (313) Berry Road (312) Stanton Hill 9.64A Town Lot 96 · Smith Creek Rd 540 · Stanton Hill Spring St Berry Road (47) Carmichael Road Smith Creek Road Glenmary Drive Metro Road Total Property Taxes | 51.25 102.49 225.72 27.90 170.82 0.27 143.95 7.90 23.92 10.90 9.09 774.21 | 0.00 0.00 222.30 27.48 168.24 0.28 141.77 7.78 23.55 10.81 9.01 611.22 | 51.25 102.49 3.42 0.42 2.58 -0.01 2.18 0.12 0.37 0.09 0.08 162.99 |
| | //4.21 | 011.22 | 102.99 |
| 6300 · Repairs 6310 · Building Repairs | 5,410.00 | 0.00 | 5,410.00 |
| Total 6300 · Repairs | 5,410.00 | 0.00 | 5,410.00 |
| 6770 · Supplies | 1,601.44 | 343.30 | 1,258.14 |
| 6350 · Travel & Ent 6380 · Travel | 129.31 | 122.13 | 7.18 |
| Total 6350 · Travel & Ent | 129.31 | 122.13 | 7.18 |
| Total Expense | 429,080.32 | 386,828.32 | 42,252.00 |
| Net Ordinary Income | -121,559.25 | -305,104.66 | 183,545.41 |
| Net Income | -121,559.25 | -305,104.66 | 183,545.41 |

04/30/24

Accrual Basis

Tioga County Industrial Development Agency Balance Sheet

As of April 30, 2024

| | Apr 30, 24 | Apr 30, 23 | \$ Change |
|--|--------------|------------------------|-------------|
| ASSETS | | | |
| Current Assets | | | |
| Checking/Savings | | | |
| CD Cap Improvement Com Bank | 327,220.11 | 0.00 | 327,220.11 |
| CD Site Dev Com Bank 158 | 103,328.19 | 100,501.19 | 2,827.00 |
| CD Site Dev Com Bank 156 | 103,328.18 | 100,501.18 | 2,827.00 |
| CD Site Dev Com Bank 155 | 0.00 | 100,501.18 | -100,501.18 |
| Restricted Cash Accounts | | | |
| COVID-19 | 329.54 | 7,249.87 | -6,920.33 |
| Community- Facade Improvement | 246,999.93 | 234,376.65 | 12,623.28 |
| USDA Funds | 10 500 00 | 10.105.10 | |
| CCTC- Loan Loss Reserve | 40,506.69 | 40,485.48 | 21.21 |
| TSB- IRP 2016 (Formerly IRP 4) | 88,524.81 | 148,110.20 | -59,585.39 |
| TSB- RBEG | 80,403.43 | 163,021.88 | -82,618.45 |
| Total USDA Funds | 209,434.93 | 351,617.56 | -142,182.63 |
| Total Restricted Cash Accounts | 456,764.40 | 593,244.08 | -136,479.68 |
| CCTC-CDs | | | |
| Site Dev 8433 | 104,439.62 | 0.00 | 104,439.62 |
| Land Acquisition (150) | 555,596.92 | 0.00 | 555,596.92 |
| Land Acquisition (879) | 0.00 | 553,069.56 | -553,069.56 |
| Capital Improvement (284) | 0.00 | 325,351.58 | -325,351.58 |
| Total CCTC- CDs | 660,036.54 | 878,421.14 | -218,384.60 |
| Temporarily Restricted Cash Acc | | | , |
| TSB-Owego Gardens | 423,993.35 | 421,503.35 | 2,490.00 |
| TSB-Crown Cork and Seal | 100.67 | 105.67 | -5.00 |
| Community- BestBuy PILOT Acct. | 369.98 | 369.98 | 0.00 |
| — Total Temporarily Restricted Cash Acc | 424,464.00 | 421,979.00 | 2,485.00 |
| Unrestricted Cash Accounts | | | |
| TSBICS | 0.00 | 5.33 | -5.33 |
| TSB- checking | 631,607.33 | 163,494.38 | 468,112.95 |
| TSB- general fund | 25,810.70 | 25,776.89 | 33.81 |
| Total Unrestricted Cash Accounts | 657,418.03 | 189,276.60 | 468,141.43 |
| Total Checking/Savings | 2,732,559.45 | 2,384,424.37 | 348,135.08 |
| Other Current Assets | | | |
| COVID-19 ERLP | | | |
| C-7-A | 0.00 | 5,218.31 | -5,218.31 |
| C-5-A | 0.00 | 1,688.75 | -1,688.75 |
| C-4-A | 0.00 | 1,719.23 | -1,719.23 |
| C-1-A | 0.00 | 9,048.81 | -9,048.81 |
| COVID-19 ERLP - Other | 5,888.31 | 0.00 | 5,888.31 |
| Total COVID-19 ERLP | 5,888.31 | 17,675.10 | -11,786.79 |
| Accounts Receivable 1300.01 | 84,453.05 | 746,453.05 | -662,000.00 |
| Allowance for Doubtful Accounts | -35,000.00 | -35,000.00 | 0.00 |
| Commercial Facade Loan Program | , | , | |
| Loan Rec - 2017-01-C | 1,875.00 | 9,375.00 | -7,500.00 |
| Loan Rec - 2018-01-C | 0.00 | 565.02 | -565.02 |
| Loan Rec - 2017-02-C | 0.00 | 4,326.06 | -4,326.06 |
| Total Commercial Facade Loan Program | 1,875.00 | 14,266.08 | -12,391.08 |
| RBEG | | | |
| RBEG 2023-01-A | 95,490.40 | 0.00 | 95,490.40 |
| Loan Rec - RBEG 2019 -06 | 45,300.51 | 53,039.33 | -7,738.82 |
| Total RBEG | 140,790.91 | 53,039.33 | |
| | | 50,000.00 | 0.,.01.00 |
| IRP 4 | 50 000 00 | 2.02 | 50,000,00 |
| IRP 4 2023-01-A | 59,683.32 | 0.00 | 59,683.32 |
| Loan Rec 2021-02-A | 7,505.73 | 10,708.71 | -3,202.98 |
| Loan Rec 2021-01-A | 58,692.33 | 66,173.25 24,640.05 | -7,480.92 |
| Loan Rec 2019-07-A | 32,551.17 | 34,640.95 | -2,089.78 |
| Loan Rec - 2019 - 06A | 56,625.42 | 66,298.93 53,443,86 | -9,673.51 |
| Loan Rec 2018-01-A | 49,162.45 | 53,413.86 | -4,251.41 |
| Loan Rec 2017-04-A | 25,557.19 | 28,018.70 | -2,461.51 |
| Loan Rec 2017-01-A | 8,207.52 | 10,931.19 | -2,723.67 |
| Loan Rec 2009-02-A | 48,051.58 | 48,251.58 | -200.00 |
| Total IRP 4 | 346,036.71 | 318,437.17 | 27,599.54 |
| — | | | |

04/30/24

Accrual Basis

Tioga County Industrial Development Agency Balance Sheet

As of April 30, 2024

| | Apr 30, 24 | Apr 30, 23 | \$ Change |
|--|--|--|--|
| Total Other Current Assets | 544,043.98 | 1,114,870.73 | -570,826.7 |
| Total Current Assets | 3,276,603.43 | 3,499,295.10 | -222,691.6 |
| Fixed Assets | | | |
| Land-Rizzuto | 78,395.16 | 78,395.16 | 0.0 |
| Land- Cavataio | 2,500.00 | 2,500.00 | 0.0 |
| Land-general | 601,707.05 | 601,707.05 | 0.0 |
| Land-Louns | 0.000.00 | 0.000.00 | 0.00 |
| Lopke | 8,993.03 | 8,993.03 | 0.00 |
| Town of Nichols Berry | 20,000.00 2,452.20 | 20,000.00 2,452.20 | 0.00 0.00 |
| Hess | 259,561.43 | 259,561.43 | 0.00 |
| Land-Louns - Other | 226,732.53 | 139,612.53 | 87,120.00 |
| Total Land-Louns | 517,739.19 | 430,619.19 | 87,120.0 |
| Land 434 | 376,800.36 | 376,800.36 | 0.0 |
| Railroad Improvements Z Accumulated Depreciation | 1,979,330.50 -1,279,269.24 | 1,979,330.50 -1,257,126.24 | 0.0 -22,143.0 |
| Total Fixed Assets | 2,277,203.02 | 2,212,226.02 | 64,977.0 |
| TOTAL ASSETS | 5,553,806.45 | 5,711,521.12 | -157,714.6 |
| LIABILITIES & EQUITY Liabilities Current Liabilities | | | |
| Accounts Payable 20000 · Accounts Payable | 111.50 | 0.00 | 111.5 |
| Total Accounts Payable | 111.50 | 0.00 | 111.5 |
| Other Current Liabilities | | | |
| PILOT Payments Spencer-Tioga Solar | 96,986.00 | 95,084.00 | 1,902.00 |
| Gateway Owego, LLC | 2,000.00 | 1,900.00 | 100.00 |
| Crown Cork and Seal | 300,000.00 | 300,000.00 | 0.00 |
| Owego Gardens | | | |
| Sewer Subsidy | -16,625.00 | 0.00 | -16,625.00 |
| Owego Gardens - Other | 41,601.00 | 24,488.00 | 17,113.00 |
| Total Owego Gardens | 24,976.00 | 24,488.00 | 488.00 |
| Total PILOT Payments | 423,962.00 | 421,472.00 | 2,490.0 |
| Total Other Current Liabilities | 423,962.00 | 421,472.00 | 2,490.0 |
| Total Current Liabilities | 424,073.50 | 421,472.00 | 2,601.5 |
| Long Term Liabilities | | , | |
| Tioga County COVID-19 ERLP | 5,569.84 | 24,413.43 | -18,843.5 |
| | 101 550 10 | 191,977.33 | -10,419.2 |
| Loan Pay- IRP 4 | 181,558.10 | 101,011.00 | |
| Loan Pay- IRP 4 Loan Pay- IRP 3 | 138,881.10 | 149,722.87 | -10,841.7 |
| Loan Pay- IRP 4 Loan Pay- IRP 3 Loan Pay- IRP 2 | 138,881.10 78,342.87 | 149,722.87 89,784.03 | -10,841.7 -11,441.1 |
| Loan Pay- IRP 4 Loan Pay- IRP 3 Loan Pay- IRP 2 Loan Pay- IRP 1 | 138,881.10 78,342.87 30,507.49 | 149,722.87 89,784.03 38,382.80 | -10,841.7 -11,441.1 -7,875.3 |
| Loan Pay- IRP 4 Loan Pay- IRP 3 Loan Pay- IRP 2 | 138,881.10 78,342.87 | 149,722.87 89,784.03 | -10,841.7 -11,441.1 -7,875.3 |
| Loan Pay- IRP 4 Loan Pay- IRP 3 Loan Pay- IRP 2 Loan Pay- IRP 1 | 138,881.10 78,342.87 30,507.49 | 149,722.87 89,784.03 38,382.80 | -10,841.7 -11,441.1 -7,875.3 -59,421.0 |
| Loan Pay- IRP 4 Loan Pay- IRP 3 Loan Pay- IRP 2 Loan Pay- IRP 1 Total Long Term Liabilities Total Liabilities Equity | 138,881.10 78,342.87 30,507.49 434,859.40 858,932.90 | 149,722.87 89,784.03 38,382.80 494,280.46 915,752.46 | -10,841.7 -11,441.1 -7,875.3 -59,421.0 -56,819.5 |
| Loan Pay- IRP 4 Loan Pay- IRP 3 Loan Pay- IRP 2 Loan Pay- IRP 1 Total Long Term Liabilities Total Liabilities Equity Board Designated Funds | 138,881.10 78,342.87 30,507.49 434,859.40 858,932.90 1,406,302.63 | 149,722.87 89,784.03 38,382.80 494,280.46 915,752.46 1,406,302.63 | -10,841.7 -11,441.1 -7,875.3 -59,421.0 -56,819.5 |
| Loan Pay- IRP 4 Loan Pay- IRP 3 Loan Pay- IRP 2 Loan Pay- IRP 1 Total Long Term Liabilities Total Liabilities Equity | 138,881.10 78,342.87 30,507.49 434,859.40 858,932.90 | 149,722.87 89,784.03 38,382.80 494,280.46 915,752.46 | -10,841.7 -11,441.1 -7,875.3 -59,421.0 -56,819.5 0.0 -284,440.5 183,545.4 |
| Loan Pay- IRP 4 Loan Pay- IRP 3 Loan Pay- IRP 2 Loan Pay- IRP 1 Total Long Term Liabilities Total Liabilities Equity Board Designated Funds 1110 · Retained Earnings | 138,881.10 78,342.87 30,507.49 434,859.40 858,932.90 1,406,302.63 3,410,130.17 | 149,722.87 89,784.03 38,382.80 494,280.46 915,752.46 1,406,302.63 3,694,570.69 | -10,841.7 -11,441.1 -7,875.3 -59,421.0 -56,819.5 0.0 -284,440.5 |

4:59 PM

04/30/24

Accrual Basis

Tioga County Industrial Development Agency

Transaction Detail

April 2024

| Туре | Date | Num | Name | Memo | Amount |
|-------------------------|--------------------------|--------------|--|--|-----------------------|
| Restricted Cash Acco | unts | | | | |
| Community- Facad | | | | Less sout | 005.00 |
| Deposit | 04/03/2024 | | | Loan pmt | 625.00 |
| Total Community- F | acade Improveme | ent | | | 625.00 |
| USDA Funds | | | | | |
| | (Formerly IRP 4) | | | | |
| Deposit Deposit | 04/01/2024 04/01/2024 | | | Loan pmt Loan pmt | 754.1 670.5 |
| Deposit | 04/01/2024 | | | Loan Pmt | 306.0 |
| Deposit | 04/05/2024 | | | Loan pmt | 321.5 |
| Deposit | 04/09/2024 | | | Loan pmts | 1,262.4 |
| Deposit Check | 04/10/2024 04/17/2024 | 1096 | TCIDA | Loan Pmt 2024 1st QTR Admin Fee | 559.0 -85.0 |
| | | | TCIDA | 2024 ISL QITE Admin Fee | |
| | 2016 (Formerly IR | P4) | | | 3,788.74 |
| TSB-RBEG Deposit | 04/01/2024 | | | Loan Pmt | 1,072.92 |
| Deposit | 04/09/2024 | | | Loan pmt | 809.96 |
| Total TSB- RBE | G | | | | 1,882.88 |
| Total USDA Funds | | | | | 5,671.62 |
| Total Restricted Cash A | ccounts | | | | 6,296.62 |
| Unrestricted Cash Acc | counts | | | | |
| TSB- checking | | | | | |
| Check | 04/04/2024 | 7249 | BiziLife LLC | Mar 2024 social media | -545.70 |
| Check Check | 04/04/2024 04/04/2024 | 7250 7251 | Christine Curtis Christine Curtis | Apr HSA Mileage 12-22-23 to 4-1-24 | -150.00 -96.50 |
| Check | 04/04/2024 | 7252 | LeeAnn Tinney | Apr 2024 Professional Services | -2,125.0 |
| Check | 04/04/2024 | 7253 | Thomas, Collison & Meagher | Dec 2023 | -2,675.0 |
| Check | 04/05/2024 | Х | NYS Division of the Treasury | State Tax | -185.5 |
| Deposit | 04/05/2024 | | | RJ Corman Jan(5374.73)-Feb(8907.23), Park Outdoor '24 Lease(4200), Spook Hill Farm '24 Lease(358 | 18,840.2 |
| Deposit Check | 04/09/2024 04/11/2024 | 7254 | Tioga County Treasurer | Lease pmt 1st QTR 2024 postage | 809.9 -43.7 |
| Check | 04/11/2024 | 7255 | Tioga County ED&P | Education Workforce Coordinator 11/1/23-3/31/24 | -12,186.5 |
| Check | 04/11/2024 | 7256 | Tioga County | IT Inv 5717 Feb 2024 wireless | -37.99 |
| Check | 04/11/2024 | 7257 | Christine E Curtis | Pay Period: 3/24/2024-4/6/2024 | -1,723.4 |
| Check | 04/15/2024 | X | EFTPS 941 Tax Payment | Federal Tax Deposit | -1,035.86 |
| Check Check | 04/17/2024 04/17/2024 | 7258 7259 | Jan Nolis, CPA Newark Valley Historical Society | Prof Svcs NVHS Depot Reimbursement | -220.00 -5,410.00 |
| Check | 04/17/2024 | 7259 | Servoro | Encampment Cleanup | -5,410.00 |
| Check | 04/17/2024 | 7261 | Thomas, Collison & Meagher | Encampment Eviction Legal Services | -3,750.00 |
| Check | 04/17/2024 | 7262 | Tioga County ED&P | Split ad cost - 3 ads | -402.50 |
| Check | 04/17/2024 | 7263 | Factual Data | Inv 4759892 Customer No 837909996 | -60.00 |
| Check | 04/22/2024 | 7264 | Philadelphia Insurance Company | D&O Policy # PHSD1780131 Invoice #2006757077 | -3,866.00 |
| Check Deposit | 04/22/2024 04/23/2024 | 7265 | Larson Design Group | Inv#129405 Raymond Hadley Water Study '24 Lease Lone Oak Cattle Co - TEAM Deluge Contributions - 1st QTR Loan Admin Fee | -8,181.00 5.919.10 |
| Check | 04/24/2024 | 7266 | Christine E Curtis | Pay Period: 4/7/2024-4/20/2024 | -1,723.42 |
| Check | 04/24/2024 | 7267 | Franklin Templeton | April 2024 Simple IRA - C. Curtis | -89.88 |
| Check | 04/24/2024 | 7268 | Insero&Co | Inv145464; 2023 YE Audit | -500.00 |
| Check | 04/26/2024 | 7270 | Amazon Capital Services | Acc#AZH4PSBJPNR0B Order#111-8780211-5058618 L.Tinney Laptop | -799.99 |
| Check | 04/26/2024 04/26/2024 | 7271 7272 | Christine Curtis Tioga County ED&P | Mileage 4-2-24 to 4-30-24 Rfnd wireless keyboard/mouse Staples order#7631153020 | -32.81 -21.69 |
| Check Deposit | 04/26/2024 | 1212 | HOYA COUNTY ED&P | Rind Wireless Reyboard/mouse Staples order#/631153020 Deluge contract contribution | -21.65 |
| Check | 04/29/2024 | 7273 | Thomas, Collison & Meagher | Jan-Feb-Mar 2024 Legal | -9,911.00 |
| Total TSB- checking | 9 | | | | -33,123.26 |
| Total Unrestricted Cash | Accounts | | | | -33,123.26 |
| | | | | | - |

TOTAL

ACCOUNTS RECEIVABLE - OUTSTANDING ITEMS

| \$ 84,000.00 | Crown Cork & Seal | Agency fee - annual installments of \$42,000 (2 remaining) |
|-----------------|-------------------|--|
| \$ 453.05 | NYSDOT | Waverly Trade Center's final pass-thru grant disbursement |
| 04 450 05 | | |

\$ 84,453.05 Total

4/26/2024

3:18 PM

04/24/24

Accrual Basis

Tioga County Industrial Development Agency Account QuickReport

January 1 through April 24, 2024

| Туре | Date | Num | Name | Memo | Split | Amount |
|-----------------------|------------|--------|-----------------------------|---|---------------|-----------|
| Leases/Licenses | | | | | | |
| Deposit | 01/10/2024 | 10568 | Columbia Gas | 2024 lease pmt Columbia | TSB- checking | 530.00 |
| Deposit | 02/13/2024 | 141 | Nick Emmick | N. Emmick 2024 Lease | TSB- checking | 150.00 |
| Deposit | 02/13/2024 | 12320 | Verizon | Verizon 2024 Lease | TSB- checking | 931.38 |
| Deposit | 02/13/2024 | 14131 | Southern Tier Network, Inc. | STN 2024 Lease | TSB- checking | 245.62 |
| Deposit | 03/04/2024 | 2241 | Wunder, William | 2024 Wunder lease | TSB- checking | 501.56 |
| Deposit | 03/04/2024 | 341329 | Buckeye Partners LP | 2024 Lease Buckeye | TSB- checking | 214.96 |
| Deposit | 03/08/2024 | 147590 | First Light | 2024 Lease First Light | TSB- checking | 254.76 |
| Deposit | 03/08/2024 | 147592 | First Light | 2024 Lease First Light | TSB- checking | 245.62 |
| Deposit | 03/08/2024 | 147591 | First Light | 2024 Lease First Light | TSB- checking | 783.42 |
| Deposit | 03/14/2024 | х | NYSEĞ | NYSEG 2024 Lease | TSB- checking | 5,982.98 |
| Deposit | 04/05/2024 | 310609 | Park Outdoor Advertising | Park Outdoor '24 Lease(4200) | TSB- checking | 4,200.00 |
| Deposit | 04/05/2024 | 442 | Spook Hill Farms LLC | Spook Hill Farm '24 Lease(358.27) | TSB- checking | 358.27 |
| Deposit | 04/09/2024 | 80949 | Charter Communications | 2024 lease | TSB- checking | 809.96 |
| Deposit | 04/23/2024 | 1005 | Lone Oak Cattle Co | 2024 Lease Lone Oak Cattle Co - Smith Cre | TSB- checking | 250.00 |
| Total Leases/Licenses | 6 | | | | | 15,458.53 |

TOTAL

15,458.53



April 29, 2024

Christine Curtis, Executive Director Tioga County Industrial Development Agency 56 Main Street Owego, NY 13827

RE: Pre-Demolition Asbestos Building Survey Proposal Three (3) Abandoned Shed/Garage Buildings – Village of Owego, NY

Dear Ms. Curtis:

O'Rourke Incorporated is pleased to submit this proposal to perform a Pre-Demolition Asbestos Building Survey for the Tioga County Industrial Development Agency (Owner), at three (3) Abandoned Garage/Shed Buildings located between North Avenue and Sheldon Guile Boulevard in the Village of Owego, NY. This work is being performed in response to upcoming proposed demolition of these buildings. All work specified in this proposal will be performed by a licensed Asbestos Building Inspector, by the New York State Department of Labor.

SCOPE OF SERVICES

O'Rourke Incorporated will perform a Pre-Demolition Asbestos Building Survey at the above referenced location. Specifically, O'Rourke Incorporated will perform the following Scope of Work:

- O'Rourke Incorporated will arrive at the above-mentioned location and walkthrough each building to identify any suspect materials. The inspector will determine homogenous materials, collect samples of each suspect material, determine friability, and send samples to a NVLAP Accredited Laboratory for Analysis.
- 2. O'Rourke Incorporated will prepare a detailed report regarding the Scope of Work, findings from the on-site investigation, and the laboratory analysis reports from any of the bulk sampling performed. Also included will be drawings revealing sample locations and locations of Asbestos Containing Materials (ACM's), if applicable.



FEES

Table #1 below is a fee schedule which lists all of our Unit Prices, along with estimated quantities.

| Service/Item | Unit Price | Estimated Maximum Qty. | Total Maximum Estimated Price |
|---|----------------|---------------------------------|----------------------------------|
| Inspector Labor (On-Site) | \$65.00/hour | 4 hours | \$260.00 |
| Travel Time/Mileage | \$1.50/mile | 6 miles | \$9.00 |
| Shipping | \$55.00/parcel | 1 parcel | \$55.00 |
| Friable Bulk Asbestos Samples (@ 1-week Standard T.A.T.) | \$15.00/sample | 4 samples | \$60.00 |
| Non-Friable Bulk Asbestos Samples (@ 1-week Standard T.A.T.) | \$67.50/sample | 6 samples | \$405.00 |
| Inspector Admin Labor (Final Report) | \$55.00/hour | 4 hours | \$220.00 |
| | | Total Estimated Minimum Cost | \$1,009.00 |

Table #1: Fee Schedule

Based on the estimated fees and quantities provided, and sample analysis at Standard 1week Turn Around Time, the total estimated fee to complete this Scope of Work is:

<u>\$ 1,009.00.</u>

At times, there are multiple layers present (on a microscopic level) where as they may not appear the naked eye.

For this purpose, we like to provide a maximum cost.

- The total estimated costs include <u>ALL</u> anticipated labor, travel, sampling equipment, shipping, laboratory fees and direct expenses.
- Samples will be turned in with a Standard 1-week Turn-Around time.
- Any work required beyond the Scope of Work identified above, will be performed on a labor and expense basis, at the rates provided.
- If fewer samples than the estimated quantity are collected, you will only be billed for total samples collected.

Page 2 of 3

193 Sulphur Springs Road – Owego, NY 13827 – (607) 687-7434 – www.orourkeinc.com



- Written or verbal consent will be required before doing any additional work.
- O'Rourke Incorporated will invoice for services when the final report is submitted.
- Invoices are due and payable upon receipt.

O'Rourke Incorporated appreciates the opportunity to provide this cost proposal.

Please feel free to call should you have any questions.

Sincerely, O'ROURKE INCORPORATED

Steve Tiffany

Steve Tiffany, Project Manager

If the above Scope of Work, Schedule, Terms and Cost are acceptable, please complete and return.

| Accepted This | _Day of |
|---------------|---------|
| Signed: | |
| Name: | |
| Title: | |



4/29/24 **PROPOSAL**

Christine Curtis Tioga County IDA 607-687-8259 <u>curtisc@tiogacountyny.gov</u> Re: Browns Lane Owego, NY

Christine,

Thank you for the opportunity to perform the work at the above referenced property. The cost outlined includes all labor, material, equipment and insurance required to perform the following:

Perform a pre-demolition asbestos inspection at 3 properties north of Browns Lane in Owego, NY

- o Conduct visual inspection
- Pull samples and submit to ELAP certified laboratory
- o Report results in accordance with state and federal regulations
- \circ 7-10 day turnaround time quoted. Rush quote available upon request.

Total cost.....\$2,100

The LCP Group works diligently, precisely, and with integrity. Thank you.

Sincerely,

Christing the Real

Christina M. Pierce LCP Group, Inc. (WBE)