TIOGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

EQUIPMENT LEASE APPLICATION

Lease information and application forms may be obtained by writing or calling:

Tioga County IDA 56 Main Street Owego, NY 13827

Casey Yelverton, Economic Development Specialist (607) 687-8255

There is a *\$250.00 non-refundable application fee* collected with this completed application. Please make payable to TCIDA.

APPLICATION

Applicant		Full Address		
Name of Business			Tax Identification Number	
Full Street Address			Telephone Number	
City Co	ounty St	ate	Zip Code	
Type of Business			Date Business Established	
Bank of Business Accou	nt and Address			
DUN's Number			NAICS Code	
Use of Proceeds: (Enter gross \$ amounts rounded to nearest hundred)	Project Cost	TCIDA USE ONLY	Source of Proceeds	
Equipment	\$		TCIDA lease request \$	
	\$		Term of Lease	
	\$		Other Financing Sources A. Bank \$	
	\$		B. Equity \$	
	\$		C. Other \$ (Please List	
	\$			
	\$			
TOTAL PROJECT COST	\$		TOTAL SOURCES \$	
Employment Plan: # Existing Jobs # Projected New Jobs # Retained Jobs			Average Hourly Wage\$Average Annual Wage\$	

A full time employee is defined as working 37.5 hours per week on a year-round basis. Adjust part-time employees accordingly.

COLLATERAL -- BUSINESS AND/OR PERSONAL

If your collateral consists of

- (A) Land & Building
- (B) Accounts Receivable and/or
- (C) Inventory

Fill in the appropriate blanks.

If you are pledging

- (D) Machinery and Equipment
- (E) Furniture and Fixtures, and/or
- (F) Other

Please provide an itemized list (labeled Attachment A) that contains serial and identification numbers, if available. Include a legal description of Real Estate offered as collateral.

	Present Market Value	Present Loan Balance	IDA only Collateral Valuation	Collateral in name of:
A. Land & Building				
B. Accounts Receivable				
C. Inventory				
D. Machinery/Equip				
E. Furniture/Fixtures				
F. Other				
TOTALS				

With respect to any assets set forth, which are jointly owned with another, does applicant propose to furnish an unlimited personal guarantee to lender of the loan obligation executed by the co-owner(s) of the scheduled assets?

Yes _____ No _____

<u>Previous Government Financing</u>: If you or any principals have received any other Federal direct loan or guarantee assistance, complete the following:

Name of Agency	Original Amt. of Loan	Date of Loan	Balance	Current or Past Due

<u>Outstanding Debt:</u> Furnish the following information on all installment loans, contracts, officer and shareholder loans, notes and mortgages payable, term loans and/or revolving credit arrangements and capitalized leases. Present balance should agree with latest balance sheet submitted. (Attach additional sheets if needed.)

To Whom Payable	Original Amount & Date	Interest Rate	Present Bal./ Monthly Pymt	Maturity Date	Security	Current/ Past Due

<u>Management:</u> Proprietor, partners, officers, directors and stockholders. 100% ownership must be shown. (Personal guarantees of all individuals with 20% or more ownership will be required.

Name & Social Security No.	Complete Address	% Ownership

The following attachments must be completed where applicable. All questions answered are made a part of the application. All attachments must be signed and dated by person signing this form.

ATTACHMENT (1)	Submit Personal History Statement for each person (i.e. owners, partners, officers, directors, major stockholders, etc.)
ATTACHMENT (2)	Provide a current personal financial statement for each stockholder (with 20% or more ownership), partner, officer, and owner; including Social Security Number.
ATTACHMENT (3)	 Submit business Financial Statement which should include: a) Federal income tax return copies for the applicant business and any owners of 20% or more for the past 3 years. b) If available, Balance Sheet, Profit and Loss Statement, and Reconciliation of Net Worth for the past three years. If most recent statement is more than six months old, provide an interim statement.* c) If new business, provide projected balance sheet, profit and loss statement, and cash flow for three years.
	Upon review of the above, additional financial information may be requested. **
ATTACHMENT (4)	Provide a brief history of your company and a paragraph describing the expected benefits of the project.
ATTACHMENT (5)	Provide a brief description of the educational, technical and business background for all people listed under management.
ATTACHMENT (6)	Based on the use of TCIDA funds, please provide the following: a) For the purchase of machinery/equipment include a list of the equipment and quotes.
ATTACHMENT (7)	If your business, owners or majority stockholders has a controlling interest in other businesses, please provide their names, amount of ownership and relationship with your company.
ATTACHMENT (8)	 Based on the form of organization, please provide the following: a) Limited Liability Company - Articles of Organization, Filing Receipt from New York State Secretary of State, Executed Operating Agreement a) Corporation - Certificate of Incorporation, Filing Receipt from New York State Secretary of State, Corporate By-laws and Board Resolution authorizing loan applications for the project. b) Partnership - Partnership Agreement and Filing Receipt. c) Sole Proprietorship Filing Receipt. d) Franchise - Copy of Franchise Agreement and FTC Disclosure Statement.

ATTACHMENT (9)	Provide documentation of other sources of funding committed to the project (i.e. bank commitment letter, verification of equity, etc.)
ATTACHMENT (10)	Low Income Employment Certification (FmHA applicants only)
ATTACHMENT (11)	A \$250 application fee must accompany each lease application. This fee is non-refundable.

AGREEMENTS AND CERTIFICATIONS

AGREEMENTS:

- 1. I/We agree that the project will adhere to all local, state and federal air and water pollution standards.
- 2. I/We agree that if I/We do not comply with the Agreements and Certifications herein, or the program regulations listed herein and in the TCIDA Program Description and Environmental Compliance System Bulletin, or in the event of a default, or in the event of the violation of any federal, state or local law, statute, order, rule or regulation regarding the use of loan proceeds or operating practices, the total unpaid principal, together with unpaid interest thereon, will become immediately due and payable, at the option of TCIDA.
- 3. I/We agree that the project will adhere to all local, state and federal historic preservation laws and regulations.
- 4. I/We agree that I/We will obtain and maintain flood hazard insurance if required, pursuant to National Flood Plain Policy.
- 5. I/We agree that if construction is financed by this loan, accessibility to the handicapped will be assured by compliance with the standards of 41 CFR, Sub-Part 101-19.6.
- 6. I/We agree to provide an annual operating statement to the TCIDA within a reasonable time of the close of the fiscal year of the applicant organization.
- 7. I/We agree to use best efforts to utilize minority and/or women-owned businesses as vendors or subcontractors and minority and/or women individuals in any employment opportunities generated as a result of this project. Further, I/We agree to make good faith efforts to comply with the Affirmative Action Program of New York State and policies that include Governor Pataki's Executive Order No. 21, and rules and regulations issued thereunder.
- 8. I/We authorize disclosure of all information submitted in connection with this application to any funding source, private or public, as part of negotiations for their participation in the financial package.
- 9. I/We authorize TCIDA to collect confidential personal and business information relevant to the processing and evaluation of this loan.
- 10. I/We waive all claims against TCIDA and their staff and consultants.

- 11. I/We agree to post Civil Rights Guidelines in a conspicuous place accessible to employees, and to not violate any applicable Civil Rights guidelines.
- 12. I/We certify that we will comply with Federal Fair Labor Standards Act (i.e. Davis-Bacon) when required.

CERTIFICATIONS:

- 1. I/We certify that all information in this application and the Attachments are true and complete to the best of my/our knowledge and is submitted so the Lease Review Committee and the TCIDA Board of Directors can decide whether to grant a lease or participate with the lending institution in a loan to me/us.
- 2. I/We give the assurance that I/We will comply with Section 112 and 113 of Vol. 13 of the Code of Federal Regulations. These Code Sections prohibit discrimination on the grounds of race, color, sex, religion, marital status, handicap, age or national origin by recipients of Federal financial assistance and require appropriate reports and access to books and records. These requirements are applicable to anyone who buys or takes control of the business. I/We realize that if I/We do not comply with these non-discrimination requirements my/our loan can be called, terminated, or prepayment accelerated.
- 3. I/We certify that facilities under its ownership, lease, or supervision, which will be utilized in the accomplishment of the project or services financed by the TCIDA loan, are not listed on the Environmental Protection Agency's (EPA) list of violating facilities pursuant to Section 15.20 or 50 CFR, Part 15. Further, I/We certify that I/We will conform to all applicable environmental regulations including floodplains, wetlands, historic or archaeological properties, air and water quality, solid waste discharge, hazardous and/or toxic waste disposal, drinking water resources, sewage and non-renewable national resources.
- 4. I/We certify that I/We am/are not relocating operations or employment from another labor market with the proceeds of the proposed TCIDA loan.

I/We agree to all the preceding Agreements and Certifications.

I/We understand the contents and purpose of this application, and the regulations of the TCIDA loan fund.

I/We do solemnly affirm that to the best of my/our knowledge, information provided and statements herein are true and accurate.

I/We am/are aware that the filing of a false instrument in connection with the application for funding by a New York State public benefit corporation constitute an attempt to defraud the State and may be a felony under the laws of the State of New York.

If applicant is a proprietor or general partner, sign below:

By:	Date
If applicant is a Corporation, sign below:	
Corporate Name and Seal	Date
By:Signature of President	
Attested By: Signature of Corporate Secretary	

TCIDA 56 Main Street Owego, NY 13827

PERSONAL FINANCIAL STATEMENT

Date	20	Social Security No	
Name(s)		Position/Occupation	
Business Name		Business Address	
		Phone	
Residence Address		Phone	

PLEASE DO NOT LEAVE ANY QUESTIONS UNANSWERED. USE "NO" OR "NONE" WHERE NECESSARY.

ASSETS	IN EVEN DOLLARS	LIABILITIES	IN EVEN DOLLARS
Cash on hand and in banks		Notes payable to banks - secured	
Marketable Securities-see Schedule A		Notes payable to banks - unsecured	
Non-Marketable Securities-See Schedule B		Due to brokers	
Securities held by broker in margin accounts		Amounts payable to others - secured	
Partial Interest in Real Estate Equities - see Schedule C		Amounts payable to others - unsecured	
Real Estate Owned - see Schedule D		Accounts and bills due	
Loans or Accounts Receivable		Unpaid Income Tax	
Automobiles and other personal property		Other unpaid taxes and interest	
Cash value - life insurance - see Schedule E		Real estate mortgage payable - see Schedule D	
Other assets - itemize:		Other debts - itemize:	
		TOTAL LIABILITIES	
		NET WORTH	
TOTAL ASSETS		TOTAL LIAB. AND NET WORTH	

ANNUAL SOURCES OF INCOME	PERSONAL AND GENERAL INFORMATION
Salary, bonus and commissions \$	Attorney
Dividends \$	Phone
Real Estate Income\$	Accountant
Other income* (*alimony, child support, or separate	Phone
maintenance income need not be revealed if you do not wish to have it considered as a basis for repayment.) \$	Are you a partner or officer in any other venture?
	Are you obligated to pay alimony, child support, or maintenance payments? If so, describe.
<u>TOTAL \$</u>	Income taxes settled through:
CONTINGENT LIABILITIES	Are any assets pledged?
Do you have any contingent liabilities? O YES O NO	
If yes, give details:	Are you defendant in any suits, or legal actions?
	Personal bank accounts carried at:
As endorser, co-maker or guarantor \$	Checking:
On leases or contracts \$	Savings:
Legal claims\$	Have you ever taken bankruptcy? Explain:
Other special debt\$	
Amount of contested income tax liens \$	

CONFIDENTIAL

SCHEDULE A - U.S. GOVERNMENTS AND MARKETABLE SECURITIES

No. of Shares	Description	In Name of	Market Value	Are
or Face Value				These Pledged?
				Diadaad9
(Bonds)				Pleagea :

SCHEDULE B - NON MARKETABLE SECURITIES

Description of Securities	No. of Shares Owned	Book Value Per Financial Statement Dated:	No. of Shares Outstanding	Total Value

SCHEDULE C - PARTIAL INTERESTS IN REAL ESTATE EQUITIES

Location of Property	% of Owner- ship	Туре	Yr. of Purchase	Cost (C) or Market (M)	Present Mortgage	Value of Equity	Mortgage Holder

SCHEDULE D - REAL ESTATE OWNED

Description of Property and Mortgagee Name	Date Acquired	Title in Name of	Cost	Market Value	<u>Mort</u>	<u>gages</u>
					Amount	Maturity

SCHEDULE E - LIFE INSURANCE CARRIED, INCLUDE., S.B.L.I. AND GROUP INSURANCE

Face Amount	Name of Company	Beneficiary	Cash Surrender Value	Loans

SCHEDULE F - BANKS OR FINANCE COMPANIES WHERE CREDIT HAS BEEN OBTAINED (INCLUDING CREDIT LINES)

Name and Address of Lender	Purpose	Secured or Unsecured	Original Date	High Credit	Current Balance

The information contained in this statement is provided for the purpose of obtaining, or maintaining credit with you on behalf of the undersigned, or persons, firms or corporations in whose behalf the undersigned may either severally or jointly with others, execute a guaranty in your favor. Each undersigned understands that you are relying on the information provided herein (including the designation made as to ownership of property) in deciding to grant or continue credit. Each undersigned represents and warrants that <u>the information provided is</u> <u>true and complete</u> and that you may consider this statement as continuing to be true and correct until a written notice of a change is given to you by the undersigned. The Association is authorized to exchange credit information covering this application and any credit granted. As part of the credit investigation process, the Association may request a consumer report in connection with this application for credit or any update or renewal. Upon request, the Association will tell me whether or not a consumer report was obtained, and if such a report was obtained, the Association will furnish me with the name and address of the consumer-reporting agency. I agree that the Association may retain this application whether or not credit is approved.

DATE	SIGNATURE
	ADDRESS

The following information is requested by the Federal Government in order to monitor compliance with Federal Laws prohibiting discrimination against applicants seeking to participate in this program. You are not required to furnish this information, but are encouraged to do so. This information will not be used in evaluating your application or to discriminate against you in any way. However, if you choose not to furnish it, we are required to note the race/gender/national origin of individual applicants on the basis of visual observation or surname.

Ethnicity:

Hispanic or Latino_____

Not Hispanic or Latino_____

Race: (Mark one or more)

White_____Black or African American_____American Indian/Alaska Native_____

Asian_____ Native Hawaiian or Other Pacific Islander _____

Gender:

Male _____ Female _____

"This institution is an equal opportunity provider, employer, and Lender. To file a program discrimination complaint, Program Discrimination Complaint complete the USDA Form, AD-3027, found online at http://www.ascr.usda.gov/complaint filing cust.html and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: 1)Mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410 2) Fax: (202)690-7442; or email program.intake@usda.gov."

TIOGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

STATEMENT OF PERSONAL HISTORY

Please read carefully - PRINT OR TYPE

Each member of the business concern requesting assistance must submit this form. This form must be filled out and submitted by:

- 1. The proprietor, if a sole proprietorship.
- 2. Each partner, if a partnership.
- 3. Each officer, director and principals with 20% or more ownership, if a corporation.
- 4. Any other person, authorized to obligate the applicant to the loan being sought.

Name and address of applicant (Firm Name) (Street, City, State and Zip Code)	Amount Applied For

name, state NN	ment: (State name in full, IN, or if initial only, indica les used, and dates each na if necessary.	te initial). List	Date of birth: (Month, Day and Year) Place of birth: (City and State)
First	Middle	Last	U.S. Citizen Yes No
• •	ercentage of ownership or the business concern?	stock owned or	If no, give alien registration number: #
			Social Security Number

Present Residence A	Address To	Address		City
		State		Zip Code
Home Telephone No. ()		Business Telephone No.	()
Immediate past resi	dence address			
From	То	Address		City
		State		Zip Code

BE SURE TO ANSWER THE NEXT 2 QUESTIONS BECAUSE THEY ARE IMPORTANT.

THE FACT THAT YOU HAVE A CONVICTION RECORD WILL NOT NECESSARILY DISQUALIFY YOU. BUT AN INCORRECT ANSWER WILL PROBABLY CAUSE YOUR APPLICATION TO BE TURNED DOWN.

1. Have you ever been convicted of any criminal offense other than a minor vehicle violation? Yes No If yes, furnish details on a separate sheet. List name(s) under which convicted, if applicable.				
2. Ii			ler parole, probation or co rnish name and telephone	onditional release supervision? e number of supervisor.
Name and address	of participating bank			
Signature		Title		Date
STATE	OF NEW YORK)	Sworn to befor	re me this day	7 of
COUNT	Y)	in the year		

NOTARY PUBLIC

ATTACHMENT 5

TCIDA MANAGEMENT PROFILE

This form is designed to assess the management experience and should be completed by people listed under Management on Page 3 of the loan application. Please attach additional sheets as necessary.

Individual's Name: _____

Individual's Position/Relationship to Firm: ______

Educational Background (i.e. College or Technical School, Major area of concentration, year graduated):

Military Service: Branch Enlistment Dates Rank at Discharge

Employment History:		
Dates Employed From	То	
Name of Company		
Address		
Position and Responsibilities:		
Dates Employed From	То	
Name of Company		
Address		
Position and Responsibilities:		

Describe your strengths and weaknesses, as they apply to the management skills necessary for your business: